



October 3, 2016

## Upcoming Modifications to Dual and Triple Membership Billing

### Be Informed

Over the past few years, CSIA, CASI, CSCF/ACA and the skiing industry have been through significant changes. In light of these changes, the three partners are mutually announcing a modification in multiple membership rules and processes that will have a direct impact on our billing practices. These modifications will be implemented for the **2017/2018** season.

### What does this mean for you?

If, by June 30 2017, you hold 2 or 3 coach or instructor certifications/membership from the above organizations (one of which must be from the CSIA) you are already considered a dual or triple member with these organizations. At this point, you will be “**grandfathered**”<sup>1</sup> with your dual/triple membership status.

This means that nothing will change for you and that you will continue to receive the discounted membership fee and one-stop payment for your dual or triple membership status as of this date, according to current membership rules and procedures.

After June 30, 2017, CSIA, CSCF/ACA and CASI will no longer offer discounted membership fees to **NEW dual or triple certified members** and therefore these members will pay their membership fees to each organization separately.

Therefore, on or after June 30, 2017, if you hold a certification/membership from one of these associations and you complete a new certification from one of the other 2 organizations after the June 30, 2017 deadline, you will pay single membership dues separately to each organization that you belong to (CSIA, ACA/CSCF or CASI). You will therefore be required to pay membership separately to each of the respective organizations you are certified with, as of the start of the next season<sup>2</sup>.

Further in this communication are other examples of membership situations to better demonstrate the effect of this change on the multiple membership rules and procedures.

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<sup>1</sup> To be grandfathered, one of the certification/membership held must be with the CSIA, as grandfathering will only apply if the member holds a CSIA certification and is an active CSIA member.

<sup>2</sup> As per past billing practice, membership dues for the new Level 1/entry level certification become payable at the start of the season following the completion of this Level 1/entry level certification.

Foreign certified coaches or instructors requesting an affiliate membership **after** June 30, 2017, will pay for each of the memberships separately upon making the request.

For members who have let their membership lapse and are requesting reinstatement, the date of when they obtained each of the certifications, will determine whether they will be grandfathered or not.

### Example Membership Situations

Membership Situation	2016-17 Season	After June 30, 2017
1. You are in 2016-17 a <b>dual or triple</b> Regular, Associate, Affiliate <b>or</b> 25yrs member of the "CSIA-CSCF/ACA", "CSIA-CASI" <b>or</b> "CSIA-CASI-CSCF/ACA"	Pay the dual/triple discounted fee for all organizations through 1 invoice	No changes – as your membership status will be grandfathered
2. You are in 2016-17 a <b>single</b> Regular, Associate, Affiliate or 25yrs member of the "CSIA", "CSCF/ACA" or "CASI" <b>and</b> pass the level 1/entry level certification for one of the other 2 organization <b>before</b> June 30, 2017 – becoming a <b>dual</b> member ("CSIA-CSCF/ACA" <b>or</b> "CSIA-CASI").	Pay the single membership fee for the organization you are a member of at the start of the season.	Since the certifications were earned prior to June 30, 2017, you will become a new dual/triple member and will be grandfathered – therefore, you will pay the dual discounted fee through 1 invoice
3. You are in 2016-17 a <b>dual</b> Regular, Associate, Affiliate <b>or</b> 25yrs member of the "CSIA-CSCF/ACA" <b>or</b> "CSIA-CASI" <b>and</b> pass the level 1/entry level certification for the other organization <b>before</b> June 30, 2017 – becoming a <b>triple</b> member ("CSIA-CASI-CSCF/ACA").	Pay the dual discounted fee for both organizations you are a member of at the start of the season, through 1 invoice.	Since the certifications were earned prior to June 30, 2017, you will become a new triple member and will be grandfathered – therefore, you will pay the triple discounted fee, through 1 invoice.
4. You are in 2016-17 a <b>single</b> Regular, Associate, Affiliate <b>or</b> 25yrs member of the "CSIA", "CSCF/ACA" <b>or</b> "CASI" <b>and</b> pass the level 1/entry level certification for one of the other 2 organization <b>after</b> June 30, 2017 – becoming a new dual member ("CSIA-CSCF/ACA" <b>or</b> "CSIA-CASI").	Pay the single membership fee for the organization you are a member of at the start of the season.	Since new certifications were earned after June 30, 2017 - you will pay the single membership fees to each of the organizations, through separate invoices.
5. You are in 2016-17 a <b>dual</b> Regular, Associate, Affiliate <b>or</b> 25yrs member of the "CSIA-CSCF/ACA" <b>or</b> "CSIA-CASI" <b>and</b> pass the level 1/entry level certification for the other organization <b>after</b> June 30, 2017 – becoming a new triple member ("CSIA-CASI-CSCF/ACA").	Pay the dual discounted fee for both organizations you are a member of at the start of the season, through 1 invoice.	You will be grandfathered for dual membership status you had prior to June 30, 2017 (1 invoice) and will pay single membership fees to the third organization through this organization's invoice. – Therefore you will receive 2 separate invoices.

Membership Situation	2016-17 Season	After June 30, 2017
6. <b>Before</b> June 30, 2017, you were a <b>dual or triple</b> Regular, Associate, Affiliate <b>or</b> 25yrs member of the “CSIA-CSCF/ACA”, “CSIA-CASI” <b>or</b> “CSIA-CASI-CSCF/ACA”, but have let your membership lapse. You decide to request a reinstatement of your memberships <b>after</b> June 30, 2017.	N/A	Since your dual/triple membership status existed prior to June 30, 2017, you will be grandfathered. Once reinstated, you pay the dual/triple discounted fee at the time of reinstatement for all organizations you were a member of through 1 invoice (this includes a single reinstatement fee as usual)

## For More Information

Should you have any further questions, please contact:

CSIA - membership department by phone at 1-800-811-6428 ext. 0 or by email at [national@snowpro.com](mailto:national@snowpro.com)

ACA/CSCF – by phone at 1-800-811-6428 ext. 300 or by email at [coach@alpinecanada.org](mailto:coach@alpinecanada.org)

## New this Season - Access to Cross Education Opportunities

In view of the CSIA’s growing partnerships with associations such as CASI, CSCF/ACA, CADS, OT3, CANSI and CPS, CSIA will start offering CSIA modules to non-CSIA members who are members of CSIA partner associations. Non-CSIA members will **not** be obligated to become CSIA certified or CSIA members to participate in these modules.

ACA will also start offering such educational opportunities to CSIA single members. There will be more information to follow.

## For More Information

Should you have questions concerning cross education offerings, please contact:

CSIA - National Programs Coordinator Benoit Fournier by phone at 1-800-811-6428 ext. 234 or by email at [benoit@snowpro.com](mailto:benoit@snowpro.com).

ACA/CSCF - by phone at 1-800-811-6428 ext. 300 or by email at [coach@alpinecanada.org](mailto:coach@alpinecanada.org).